# Headquarters U.S. Air Force

***Integrity - Service - Excellence***

## Little Rock AFB Housing Privatization Project Acquisition

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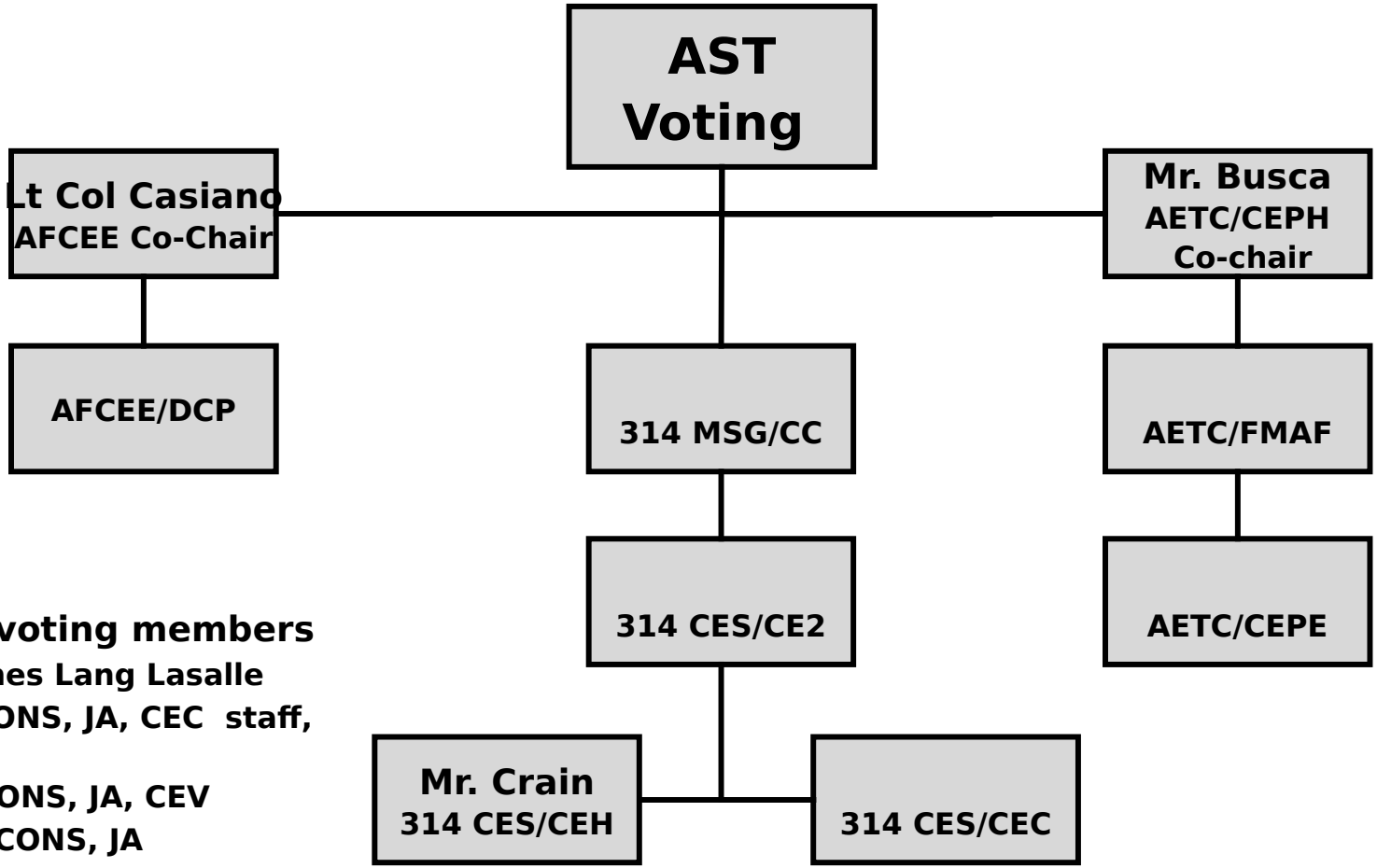
# Acquisition Process
## Three Steps

- Three (3) Step Process
  - Step 1 – Qualifications submittal
    - Compliance evaluation = “Go/No Go” decision
    - Two Volumes:  Qualifications and past performance
  - Step 2 – Interview and concept refining (optional)
    - Little Rock specific
  - Step 3 – Technical submittal
    - Three volumes
      - Business arrangements, financial plan and structure
      - Design and construction
      - Property submittals

# Overview - AST




**Non-voting members**

**PSC – Jones Lang Lasalle**

**Base – CONS, JA, CEC staff, CEV**

**AETC – CONS, JA, CEV**

**AFCEE – CONS, JA**

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# Lessons Learned
# Good

- Teleconference calls on a weekly basis
- 314 MSG/CC as voting member of AST builds confidence in process up and down chain of command
- Core teams oversight/validation of PSC work speeded up process when the entire team voted on ratings for Offerors
- Providing copies of proposals to base and AFCEE prior to full AST workshop reduced time requirements
- Site visits to Offerors submittals on past performance should be accomplished on all privatization projects
- Holding the AST workshops at AFCEE allows time to be dedicated to the selection process
- Ensuring base and MAJCOM contracting and legal are non-voting members and builds confidence in the AST process with the Wing leadership

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# Lessons Learned Needs Work

- Getting voting and non-voting members to review proposals prior to workshop
- Time between Core visit to PSC office to validate recommendations and full AST workshop needs to be increased to allow PSC time to formalize their presentation
- AST training needs to be refined early-on in the process so that members understand the importance of the AST position
- Need admin support during evaluation workshops
- Reduce the number of rating factors, combine overlapping factors into one
- Have a requirement in the process (after step one) for the Offerors to brief their community plan to Wing leadership to insure their vision meets Wing leadership expectations

## Little Rock AFB Housing Privatization

Questions?